

Grand River Blues Society

Comparative Income Statement

	Actual 01/01/2017 to 20/10/2017	Actual 01/01/2016 to 20/10/2016
REVENUE		
Sales Revenue		
Membership Fees	2,180.00	2,560.00
Advertising Revenue	300.00	275.00
Merchandise	1,226.00	-187.31
Donations	26.00	87.00
Raffles & Draws	291.00	157.50
Tribute Shows	498.30	499.50
Workshops	-157.29	-122.30
CD Baby - Mississippi John Hurt ...	23.50	23.43
Net Sales	<u>4,387.51</u>	<u>3,292.82</u>
Other Revenue		
Youth Legacy	-86.71	-50.00
Total Other Revenue	<u>-86.71</u>	<u>-50.00</u>
TOTAL REVENUE	<u>4,300.80</u>	<u>3,242.82</u>
EXPENSE		
Cost of Goods Sold		
Newsletter costs	192.10	197.75
Annual General Meeting	-101.31	890.14
IBC	-121.11	-225.15
Total Cost of Goods Sold	<u>-30.32</u>	<u>862.74</u>
General & Administrative Expe...		
Advertising & Promotions	130.00	203.40
Professional Memberships	125.00	0.00
Postage	678.79	823.70
Post Office Box Rental	183.06	176.28
Bank Charges	281.94	291.25
Office Supplies	193.47	268.76
Conferences & Training	0.00	126.67
Exchange Gain/Loss	81.36	42.65
Web Site Development and Main...	182.24	75.00
Travel & Events	125.00	205.00
Total General & Admin. Expen...	<u>1,980.86</u>	<u>2,212.71</u>
TOTAL EXPENSE	<u>1,950.54</u>	<u>3,075.45</u>
NET INCOME	<u>2,350.26</u>	<u>167.37</u>